

Cameron Park Community Services District
2502 Country Club Drive
Cameron Park, CA 95682



Parks & Recreation Committee
Monday, July 10, 2023
6:30 p.m.

Cameron Park Community Center – Social Room

2502 Country Club Drive
Cameron Park, CA 95682

Agenda

Members: Director Monique Scobey (MS), Director Tim Israel (TI), Alt. Director Sid Bazett (SB)
Director Scobey will be absent; Director Bazett may be able to attend as alternate

Staff: Interim General Manager Jill Ritzman, Parks & Facilities Superintendent Mike Grassle,
Recreation Supervisor Kimberly Vickers
Superintendent Grassle will be absent

CALL TO ORDER

ROLL CALL

Public testimony will be received on each agenda item as it is called. Principal party on each side of an issue is allocated 10 minutes to speak, individual comments are limited to 3 minutes except with the consent of the Committee; individuals shall be allowed to speak on an item only once. Members of the audience are asked to volunteer their name before addressing the Committee. The Committee reserves the right to waive said rules by a majority vote.

APPROVAL OF AGENDA

APPROVAL OF CONFORMED AGENDA

OPEN FORUM

Members of the public may speak on any item not on the agenda that falls within the responsibilities of the Committee.

DEPARTMENT MATTERS

1. Automatic Entry Gate for Cameron Park Lake (J. Ritzman; report hand-carried to meeting)
2. Parks & Community Center Donation Policy (J. Ritzman; report hand-carried to meeting)

STAFF REPORTS

3. Recreation Report (K. Vickers)
4. Parks & Facilities Report (available at August Committee meeting)

Items for May & Future Committee Agendas

- a. Park Improvement Plan Review (August)
- b. Registration/Communication software Report (August)

Items to take to the Board of Directors

MATTERS TO AND FROM COMMITTEE MEMBERS

ADJOURNMENT

Cameron Park Community Services District
2502 Country Club Drive
Cameron Park, CA 95682



Parks & Recreation Committee
Monday, June 5, 2023
6:30 p.m.

Cameron Park Community Center – Social Room

2502 Country Club Drive
Cameron Park, CA 95682

HYBRID TELECONFERENCE TEAMS MEETING LINK

https://teams.microsoft.com/l/meetup-join/19%3ameeting_NjliYzRIMzYtMDk1OC00ZGEzLWE4MzYtNTQxMjk0NGZlYmUw%40thread.v2/0?context=%7b%22Tid%22%3a%227546519e-2cd5-4e2c-bed5-ac3d46eec8ff%22%2c%22Oid%22%3a%22b510e640-8ba3-421f-a075-694cad7ace01%22%7d

Conformed Agenda

Members: Director Monique Scobey (MS), Director Tim Israel (TI), Alt. Director Sid Bazett (SB)

Staff: General Manager André Pichly, Parks & Facilities Superintendent Mike Grassle,
Recreation Supervisor Kimberly Vickers

CALL TO ORDER 6:42 pm

ROLL CALL TI, MS – present. Quorum.

Public testimony will be received on each agenda item as it is called. Principal party on each side of an issue is allocated 10 minutes to speak, individual comments are limited to 3 minutes except with the consent of the Committee; individuals shall be allowed to speak on an item only once. Members of the audience are asked to volunteer their name before addressing the Committee. The Committee reserves the right to waive said rules by a majority vote. All demonstrations, including cheering, yelling, whistling, handclapping, and foot stomping which disrupts, disturbs or otherwise impedes the orderly conduct of the Committee meeting are prohibited.

APPROVAL OF AGENDA MS made a motion to adopt the agenda, 2nd by TI. Agenda approved.

OPEN FORUM

Members of the public may speak on any item not on the agenda that falls within the responsibilities of the Committee.

APPROVAL OF CONSENT AGENDA

The following Consent Agenda items are considered routine and will be acted upon by the Committee without discussion with one vote. Any item may be removed from the Consent Agenda by a Committee member or a member of the audience and placed under Department Matters #4 to be discussed and acted upon individually.

1. **Receive and Approve** - Conformed Agenda – Parks & Recreation Committee Special Meeting – May 1, 2023
2. **Receive and File** - Recreation Report (K. Vickers)
3. **Receive and File** - Parks & Facilities Report (M. Grassle)

TI made a motion to approve the Consent Agenda with item #3 being moved to Department Matters item #4 for discussion. 2nd by MS. Consent agenda approved.

DEPARTMENT MATTERS

4. Items removed from the Consent Agenda for discussion. *Item #3: Receive and File - Parks & Facilities Report (M. Grassle)*
5. **Condition of Community Center Water Slide** (M. Bustabade, M. Grassle, K. Vickers) Discussion and Recommendation
6. **Parks & Recreation Master Plan update** (A. Pichly) Discussion and Recommendation –

Staff will return in July or August to discuss next steps for park improvements and available funding.

Items for May & Future Committee Agendas

- a. Sponsorships and Donations for events
- b. Registration/Communication software Report
- c. Park Use and Fees
- d. Parks Gift Donation program

Items to take to the Board of Directors - *none*

MATTERS TO AND FROM COMMITTEE MEMBERS

ADJOURNMENT *MS made a motion to adjourn, 2nd by TI. Meeting adjourned at 7:45 pm.*



Agenda Transmittal

DATE: July 10, 2023

FROM: Jill Ritzman, Interim General Manager
Mike Grassle, Parks & Facilities Superintendent

AGENDA ITEM #1: Automatic Entry Gate for Cameron Park Lake

RECOMMENDED ACTION: Discuss and Forward to the Board of Directors

Introduction

Staff is recommending that the Parks and Recreation Committee provide feedback to staff regarding the merits of automating the entry gate at Cameron Park Lake, and whether or not to forward a recommendation to the Board of Directors for consideration. If supported, staff will complete analyzing bids received during the Fall 2022 and make a recommendation to the Board of Directors regarding a specific vendor. Due to the passage of time, staff is working to secure all the bids received during the bid timeline last Fall 2023.

Background

In October 2022, staff released a Request for Proposal to automate the entry at Cameron Park Lake (Attachment A). Three responses were received from Parking BOXX, VenTek and a third to-be-named company. This project was set aside due to the January 2023 storms and required damage clean-up and repairs. Staff is bringing this forward now to help address the Fiscal Year 2023-2024 budget deficit. There will be operational savings in staff time (savings amount brought orally to meeting). Superintendent Mike Grassle led this effort but is unable to attend tonight's Parks and Recreation Committee meeting.

Discussion

All three companies had competitive, comparable pricing. Parking Boxx provided the strongest bid offering the most options for a system. Staff met with Parking BOXX representative on site to discuss the project. Parking BOXX system is \$28,385 including Flat-Rate BOXX, barrier gate, software and installation (Attachment 1B).

VinTek cost is \$29,559 as outlined in their Price Quote (Attachment 1C).

Cameron Park Lake's entry kiosk provides all the utilities needed to implement this system, a good cost savings for implementing the capital improvement project.

Conclusion

Staff is seeking feedback from the Committee regarding the merits of automating Cameron Park Lake entry. There are significant efficiencies with automation including: eliminates Recreation Supervisor's coordination of the program and staff including recruitment, training and scheduling; eliminates cash handling risks; gate is a year-round operation. If the Committee supports forwarding a recommendation to the Board of Directors to automate the Cameron Park Lake entry, staff will fully review the proposals received last fall, select a vendor, and make a recommendation to the Board of Directors to approve a purchase agreement.

Attachments:

- A: Request for Proposal
- B: Parking BOXX response
- C: VinTek response



Request for Proposal

Installation of an automated gate entry system

Cameron Park Community Services District

2502 Country Club Drive

Cameron Park, CA 95682

www.cameronpark.org

530.677.2231

Issued: October 7, 2022

Submittal Deadline (EXTENDED): November 28, 2022

Project Overview

Cameron Park Community Services District (CPCSD) is seeking an experienced Company to design, implement and install an automated unattended revenue control parking system. The system needs to include a revenue control box, two 10' automatic robotic arm gates for entrance and exit with the option for a spike strip that will prevent the public from entering the park from the exit. We will also accept an alternate automated unattended revenue control parking system that the company may believe to be a better solution to that then has been outlined. The system needs to be installed at the entrance to Cameron Park Lake (2989 Cambridge Rd. Cameron Park CA 95682). Currently the district utilizes a kiosk system with a staff member who accepts payment or checks season pass holders. There is no enforcement program planned for the pay to park system.

The district has 120V power within 10 ft' of proposed installation of the automated gate system.

Cameron Park Community Services District

Cameron Park is a small foothill community located on the Highway 50 corridor between El Dorado Hills and Shingle Springs in El Dorado County. The district provides fire and emergency services, parks and recreation, waste collection and recycling, lighting and landscape maintenance, architecture review, and CC&R enforcement activities to approximately 18,000 residents. The district operates two fire stations, ten parks, 19 lighting & landscape districts and a community center with pool.

Project Objectives & Scope of Services

Unattended revenue control box will:

- Accept coins, cash, credit cards and scans season pass barcode for entry
- Allow barcodes to be scanned for event where the public pays for parking in advance
- Can read QR codes or barcodes on paper or cell phone
- Security Camaras with recording capabilities
- Manage multiple rate structures
- Sunlight readable display
- Size and Dimensions of control box
- Counts vehicles entering and exiting the park in real time
- Can be locked out when facility is closed
- Ability to print receipts
- Temperature control within unit

Barrier gate/robotic arm will:

- Barrier will open upon contacting an obstruction
- Reflective safety tape
- Emergency vehicle automatic opener
- Audible alarm when closing
- Battery back-up that will open gate upon a power outage
- Sensor that will not allow gate to close upon obstruction
- Sensor that detects vehicles exiting the park

Parking Management Software preferences:

- 24/7 access to camera's Live feed
- Web access, rate configuration, printed document settings, alerts, and reporting
- Real time revenue reporting
- Number of parking spaces available from a remote location

Other service preferences include:

- Wayfinding signage including directional signs, cost to enter and available spaces
- Custom Branding
- Stop and go lighting
- Please include pricing for any additional items needed for system to be operational.

Project Bids

Bids must include requirements stated in the RFP. Disregarding these requirements may result in disqualification of the bid.

Project Proposals need to include your companies' thoughts on what type of system you would recommend at Cameron Park Lake. The district is open to thoughts and ideas as we look to install an automated parking system that makes the most sense for Cameron Park Lake.

A detailed virtual drawing of the automated gate system that is being recommended for Cameron Park Lake.

All proposal materials can be emailed or placed in a sealed package clearly marked with:

Name of the Firm
Response to Request for Proposal
For: Front Entry Way
Attention: Michael Grassle Parks and Facilities Superintendent

Proposals may be mail or dropped off to:

Cameron Park Community Services District
Attention: Michael Grassle Parks and Facilities Superintendent
2502 Country Club Drive
Cameron Park, CA 95682

Proposals can be emailed to:

mgrassle@cameronpark.org

It is the responsibility of the respondent to ensure that proposals are received by the deadline on Page 1. Questions regarding the proposal can be sent via email to mgrassle@cameronpark.org. If contractor would like to set up a time to see the project listed above, please send email to mgrassle@cameronpark.org or contact Michael Grassle at 530-558-1146. Staff will not respond to questions within 48 hours of the deadline.

Bids shall include the following elements, organized in the following order:

1. Cover Letter

All proposals must include a cover letter submitted on the firm's letterhead containing the signature and title of the person who is authorized to commit the firm to a potential contract with the district. The cover letter should express the firm's interest and serve as an executive summary of the project.

2. Qualifications

Demonstrate the firm's qualifications with the following information:

- References - List contact information and dates of service from three public agencies or businesses who have received similar services to this RFP.
- Resume(s) or list of employee(s) and their work experience of those who will oversee the project.
- Description of the firm's safety measures.

3. Description Scope of Services & Costs

- A complete description of the project from start to finish
- An itemized cost of each upgrade available.
- The companies' recommendation on what system would work best for Cameron Park Lake.
- Company's hourly rate should a change order need to be submitted.

Selection Procedure and Timeline

Responses will be evaluated in terms of qualifications, experience, system design, references, and cost. A review of responses will be made by the District's Leadership Team which includes the Finance Director, General Manager, and Parks Superintendent. The district will look to select a contractor by the end of 2022. The General Manager and Parks and Facilities Superintendent will negotiate a contract with the selected business. If an agreement cannot be negotiated that is acceptable, the General Manager and Parks Superintendent will negotiate with the next best-qualified respondent.

Direct questions regarding the RFP via email to Michael Grassle mgrassle@cameronpark.org
Parks and Facilities Superintendent



Proposal Cameron Park Community Services District

Quote Number: PBXQ6691-02

Cameron Park Community Services District REQUEST FOR PROPOSAL PARKING ACCESS & REVENUE CONTROL SYSTEM

Submitted to: Cameron Park Community Services District
2502 Country Club Dr.
Cameron Park, CA, 95682 , USA
ATTN: Michael Grassle
Tel: (530) 558-1146
E-Mail: mgrassle@cameronpark.org

Submitted by: 
Tel/Fax: 800-518-1230 x2
E-Mail: sales@parkingboxx.com

Why **Parking BOXX**?



PARKING EXPERTISE & INNOVATION

Looking for ways to optimize parking revenue?

- Over 75 years of parking industry expertise.
- North American manufacturing and Support.
- First unattended EMV in parking & ADA compliant.
- Built to withstand the harsh Canadian winters as well as the heat & humidity of the Caribbean.



BEST PRICE GUARANTEE

If you have an apples-to-apples quote lower than our Total System Price, Parking BOXX will beat it by 10%.

Buy direct from the Manufacturer & SAVE.



CUSTOM BRANDING

Match your corporate branding and colors! Ensure your customers know they are in the right parking lot. Extend your customer experience to the curb.



BEST INSTALLATION & SUPPORT

We have the best people in the industry. They enjoy what they do and they're darn good at it too!



IN A RUSH?

We'll get you a proposal faster than anyone in the industry. And our delivery times are the shortest in the industry.



INC 5000

Recently listed as one of the fastest growing companies in the U.S.

Cover Letter

Parking BOXX offers an exciting Cloud-based parking ecosystem, from gated parking revenue collection & access control systems (with a local server to ensure optimal system stability & performance) to smart parking meters to parking apps. A few highlights:

- The stainless-steel kiosks are customized with your branding!
- The User-facing screens are intuitive, colorful and customizable!
- In addition to payment kiosks, Parkers may scan the ticket and pay for parking via their mobile phone.
- All solutions are PCI compliant. The kiosks offer EMV, Apple Pay, Google Pay as well as chip/mag stripe payments.
- The Parking Management Software is Cloud-based, allows for unlimited users and real-time machine visibility, as well as, detailed change history (user name, IP, prior value, new value)
- Mobile Parking Management Software for your Team Members, who aren't at a desk.
- The Parking Software will accommodate validations, card group maximums, reservations integrations with third party aggregators, room key card, loyalty programs and employee key cards.

In conclusion, we believe that Parking BOXX, can offer Cameron Park Community Services District excellent system functionality with a future proofed Cloud-based architecture, as well as, superior support & service to meet your needs at a competitive price point.

As you review our proposal, feel free to let us know if you have any questions, would like to schedule a software demo or schedule an on-site meeting – **our VP of Business Development will be in your area NEXT WEEK; let us know ASAP if you would like to meet with Brad to review your site and system requirements!**

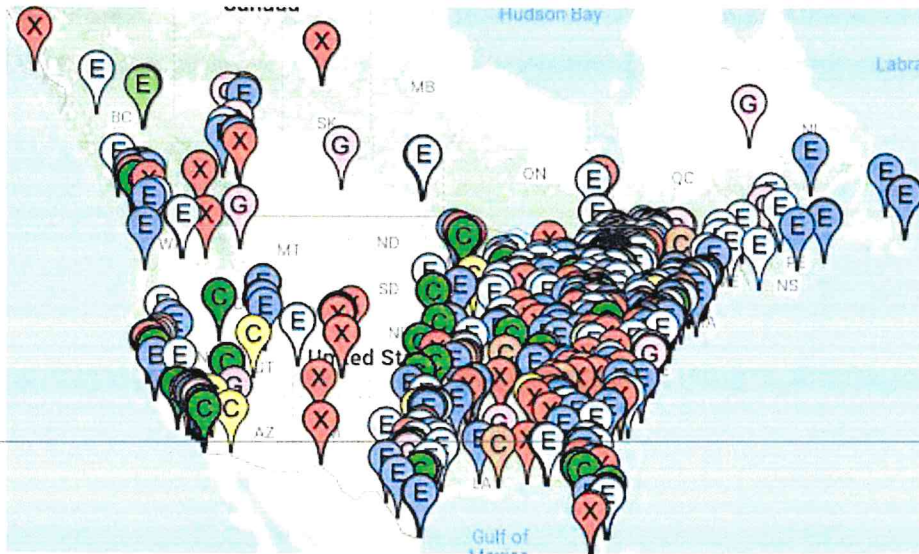
A handwritten signature in black ink, appearing to read 'Aaron Asp'.

Aaron Asp, CEO

Parking Made Easy!™

Qualifications

Parking BOXX has over 80 years of experience in the parking industry. Our focus is on the North American market. As shown in the below map, we have sites in operation from Eastern Canada, to the Caribbean to Hawaii and Alaska.



RECENT AWARDS & CERTIFICATIONS



Key Personnel

The Parking BOXX management team has extensive experience in providing best-in-class parking solutions to parking facilities throughout North America.

Aaron Asp, CEO & Co-Founder, is responsible executing the strategic plan with a focus on the Financial, Sales & Manufacturing Teams. Previously, Aaron served as President of Modern Access Systems, where he managed businesses in the United States and Canada. His dynamic leadership coupled with a detail-oriented approach are valuable assets to the entire organization. Aaron brings with him an impressive educational background, including a Bachelor of Science in Business Administration and a Bachelor of Laws degree.

Brad Henkel, VP Business Development, works with partners and larger projects during the initial site and system planning phases. During the prior decades, Brad advanced from the Service & Installations Team, to Installation Manager, to VP Business Development. Brad's practical know-how and effective results stem from his extensive experience in the management of residential construction projects. Brad was responsible for full project management of the Parking BOXX projects at Utah State University, the City of Little Rock, Fayetteville Regional Airport, as well as various Holiday Inn, Hilton, Sheraton, Wyndham Hotels (Canada, USA, and Dominican Republic).

Renee Smith, CTO & Co-Founder, focuses strategic direction, product development and marketing initiatives. She is one of the founding members of the Parking BOXX team and has 24 years of experience in IT, including spearheading compliance, software, and legal initiatives for clients such as Bank of America, Credit Suisse, and numerous other financial institutions. Renee holds a Bachelor of Business Administration in Management Sciences, an MBA in Information Systems, and a Law Degree.

Duane Langdon, VP R&D, began his career in the parking industry in 1983. Originally a Production Technician, he took his extensive software and technical knowledge into the field as a Service Technician, Installation Manager, Production Manager and VP of R&D.

Mike Wrona, Installation Manager, has a degree in Electronics Engineering and more than 20 years of experience installing and servicing parking systems. Mike began his career as a Production Technician, then Service Technician, then Service Manager, before becoming Installation Manager.

Brock Westover, Service Manager, is incredibly knowledgeable & possesses an innate desire to provide excellent customer service. Brock began his career as a Production Technician, then Installation & Service Technician before becoming the Service Manager where he works with the Support Team, Service Partners and Field Technicians to ensure excellent service to our customers.

References

Quechan Indian Tribe, Winterhaven, CA

Go-Live Date: June 15, 2022

Contact: Chano Escalante, chano.escalante@yahoo.com

Minersville Lake Campground, Beaver, UT

Go-Live Date: May 21, 2022

Contact: Jennifer Marshall, parkmanager@beaver.utah.gov

Lost Island Theme Park, Waterloo, IA

Go-Live Date: April 25, 2022

Contact: Luke Reisetter, luke.reisetter@thelostisland.com

Firm's Safety Measures

Parking BOXX's internal Employee Handbook covers safety measures from PPE to lifting procedures and proper eye/hearing protection. All field technicians are fully vaccinated against COVID-19.

Description Scope of Services & Costs

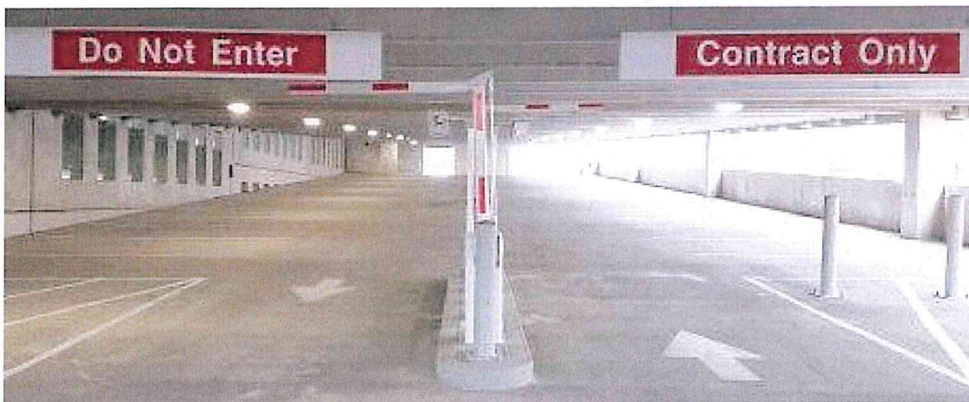
Parking BOXX will provide a Flat-Rate BOXX system with Barrier Gates, per PBXQ6691-01.

Layout drawings will be provided to ensure Cameron Park Community Services District properly prepares the site for installation of the equipment.

The Cameron Park Lake layout is configured well for a flat-rate system, though you may request a quote for a Full-Featured System if you feel it may better meet your needs. Note the following...

- Flat-Rate System: There is no ticket at entry and all customer will pay the same fee ("flat-rate") regardless of how long they park (1 hour or 1 week would pay the same).
- Full-Featured System: Customers will take a ticket to enter the lot, and pay a fee at the exit based on the amount of time they parked. This system will typically generate greater revenue, subject to rate structure and vehicle turnover.

Parking Systems for: Airport, City, Commercial, Education, Healthcare, Hotel, Marina, Office, Retail & More!



Testimonials



“ Parking BOXX has been an excellent choice for the multiple facilities in Little Rock. ”
City of Little Rock, Arkansas



“ The Return on Investment has already paid for itself. ”
DoubleTree by Hilton Hotel
Dallas, Texas



“ We wanted you to know that we doubled our revenue ... We knew that we were losing some money but never dreamed that it would be that extreme. It is the best decision we have ever made! ”
Long Lake Park Campground, Ohio



“We are partnering with Parking BOXX on our second hotel parking system. Parking BOXX has been great to work with – we know that we can count on them to deliver on-time and as promised!”

- Embassy Suites LAX, California



“I am ecstatic with our Parking BOXX equipment! It looks gorgeous and it's so nice to FINALLY have a system that works! The entire Parking BOXX Team, from the frontline to the finish, has been amazing! We look forward to adding on within the next year. Thank you Parking BOXX!”

- Southwest Georgia Regional Airport

“The support has been OUTSTANDING throughout the whole process.”

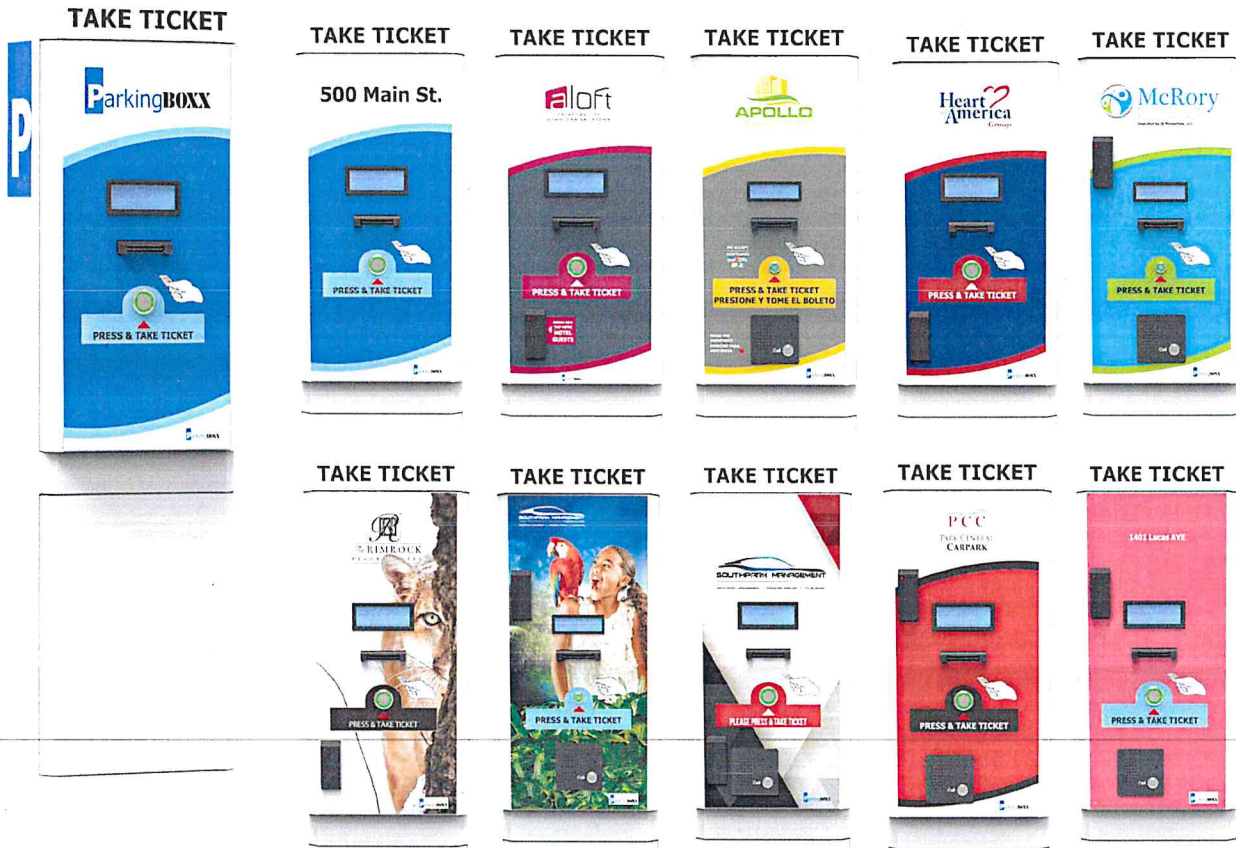
U.S. Department of Defense
Shades of Green on Walt
Disney World Resort, Florida



Custom Branding



EXTEND YOUR BRAND TO THE PARKING AREA!



WALK-UP PAYMENT



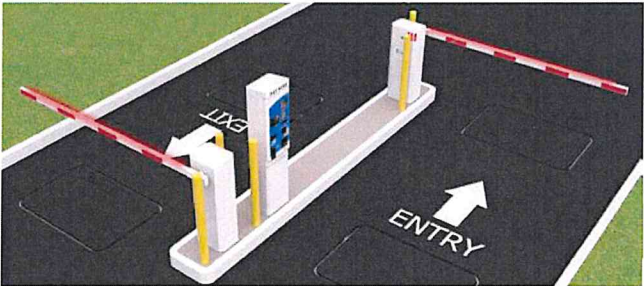
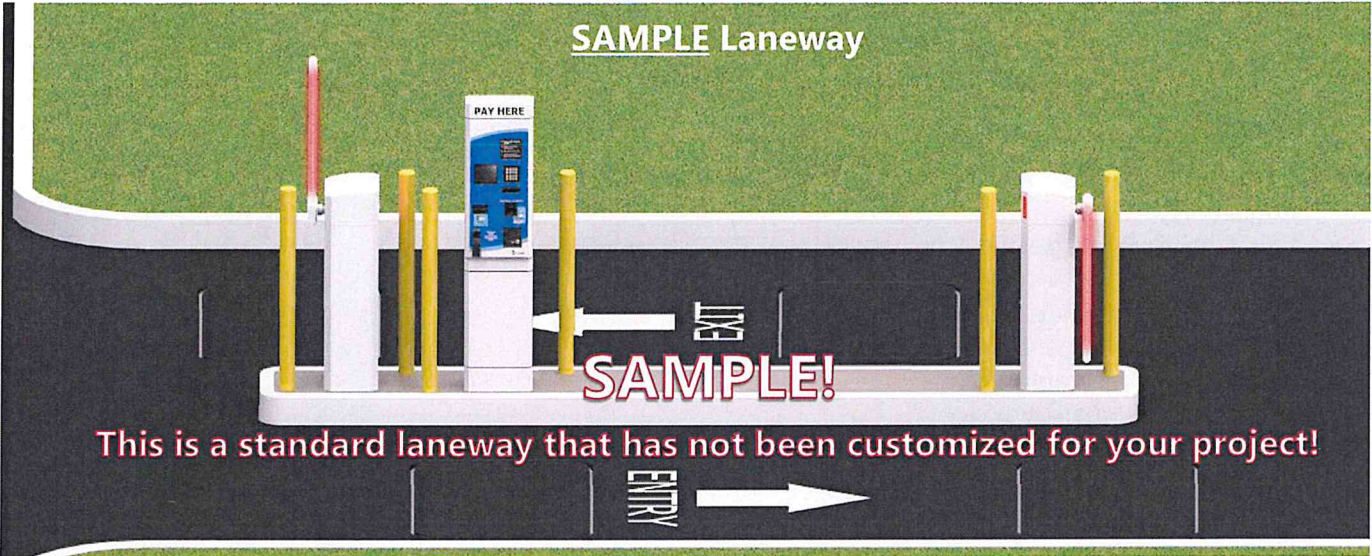
EXIT + HOTEL CARD DROP



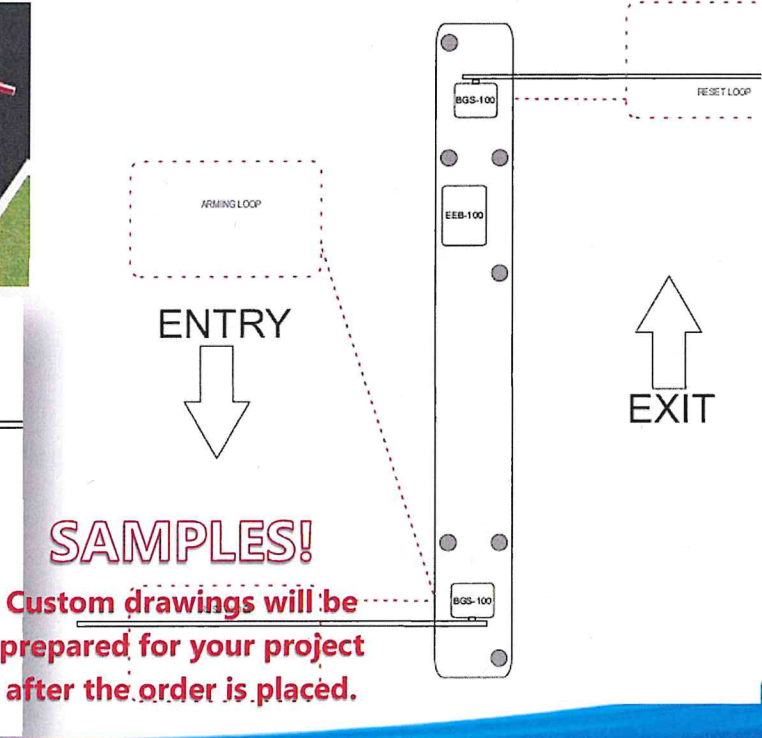
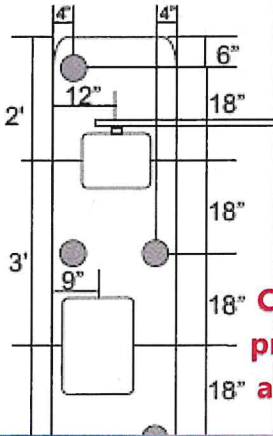
SAMPLE Flat-Rate Laneway

LANEWAY 3D RENDERINGS & 2D DRAWINGS

Here are 3D renderings & 2D drawings of a sample laneway. Customized 2D Drawings (see bottom two images) for your specific system configuration will be provided once your system has been ordered.



ISLAND DIMENSIONS
 17'x2'x18"
 6" above ground



FLAT-RATE BOXX

Unattended Revenue Control: Credit, Bills, Coins (no change) Flat-Rate Payment at Entry or Exit

- Manage multiple rate structures & coupons.
- Sunlight readable display offers customizable text, multiple languages, easy navigation & many customizable options.
- Processes real-time payments via EMV reader (mag stripe, chip, and tap/NFC).
- Coupons allow discounted values via coupon code.
- Illuminated keypad (illumination can be set for specific hours only).
- Prints up to 9,500 receipts per paper roll. Receipt printing may be automatic or optional.
- Continues to operate in off-line mode in case of network loss. Optional credit-card off-line approvals will submit connection is reestablished.
- Audits and self-diagnostic tests.
- UPS backup protects electronics and provides stable current. Stainless steel cabinet is powder coated, multi-point security locks and concealed hinges.
- Slim profile: 11" deep (28cm). Fits on narrow islands.
- Custom branding: corporate colors, logo and customized text.

OPTIONS

- Option to accept payments via bills & coin (no change given). Vaults have locks to secure in cabinet and a second lock/key to open the vault.
- Add a 2D scanner to read QR validation or discount codes on paper or phone screens. Provide parkers with printed coupons or email a QR code for use at payment. Sell reusable passes.
- Add a 3G/4G Modem and network service.
- Add an intrusion alarm that monitors unauthorized door opening, vibration and tilt sensors.
- Add an intercom (VoIP or analog)
- Utilize RFID readers (proximity or long range) readers and access cards for employees or tenants.
- Add a custom voice greeting.
- Add security cameras.
- Include a thermostatically controlled heater or dehumidifier.



CloudEASE Dashboard

Account Dashboard Logout Settings Search

Account Dashboard Account Dashboard View All Sites Reports

Account Dashboard 14:59 PM Friday, July 4, 2016

Revenue

Period	Total Paid	Compare to Prior	Coins	Bills	Credit	Coupons	Tax	Total Due	Overage
Today	\$1,000.00	\$1,200.00	\$5.00	\$560.00	\$435.00	\$0.00	\$0.00	\$1068.00	\$35.00
Past 7 Days	\$10,819.75	\$8,263.80	\$33.75	\$5,561.00	\$4,225.00	\$0.00	\$0.00	\$10,400.00	\$259.75
Past 30 Days	\$26,803.55	\$22,352.65	\$109.55	\$15,554.00	\$10,110.00	\$0.00	\$0.00	\$25,875.00	\$508.55

Transactions & Occupancy

Period	Transactions	Compare to Prior	Occupancy
Today	191	219	1.55%
Past 7 Days	1,479	1,021	1.53%
Past 30 Days	3,429	2,340	0.95%

Receipt Setup/Preview On-line

Receipts History

Header

Lines before header: 0 ?

Header line 1: Thanks for Parking ?

Header line 2: with Parking BOXX ?

Header line 3: ?

Lines after header: 0 ?

Print

Receipt Type: Two columns ?

Place on dash: ?

Place on dash TEXT: ?

Expiration Time: ?

Expiration Date: ?

License/Space: ?

Extend Time Code: ?

Pay Time & Date: ?

Parking: ?

Coupon Value: ?

Taxes: ?

Total Due: ?

Total Paid: ?

Receipts lines example:

```

Thanks for Parking
with Parking BOXX
Expiration Time/Date:
2:33 PM
SEP 05 2014
SPACE #: 32
EXTEND TIME#: 6586

Pay Time/Date: 11:34 AM SEP 05 2014
Parking: $5.00 Machine: machine01
Coupon: -$1.50 Receipt: 0024019917
Due: $6.50 Ext Type: Credit
Paid: $10.00 Card: MASTERCARD 0542
Auth: 22222

Have a Wonderful Day :)
    
```

Site Map

Account Dashboard Logout Settings Search

Account List > ABC Parking Company > View All Sites Add Item

Sites

Site ID	Site Name	Short Name	Address	Active
33	Site 1	1	1 Main Street, Milton, Ontario, L9T 3Z3	Yes
34	Site 2	2	200 Main St., Milton, Ontario, L9T 3Z3	Yes

Complex Rate Configurations, Update real-time

Rate Details History

Rate Name*: 3\$ per hour ?

Description:

Rate Structure*

Max Price: ? Leave Blank if no max.

Priority	Rate	Duration	Time Frame	Periods
1	\$3.00	1	Hours	6
2	\$6.00	1	Hours	6

Rate Available Days or Dates - Please Select:

Days

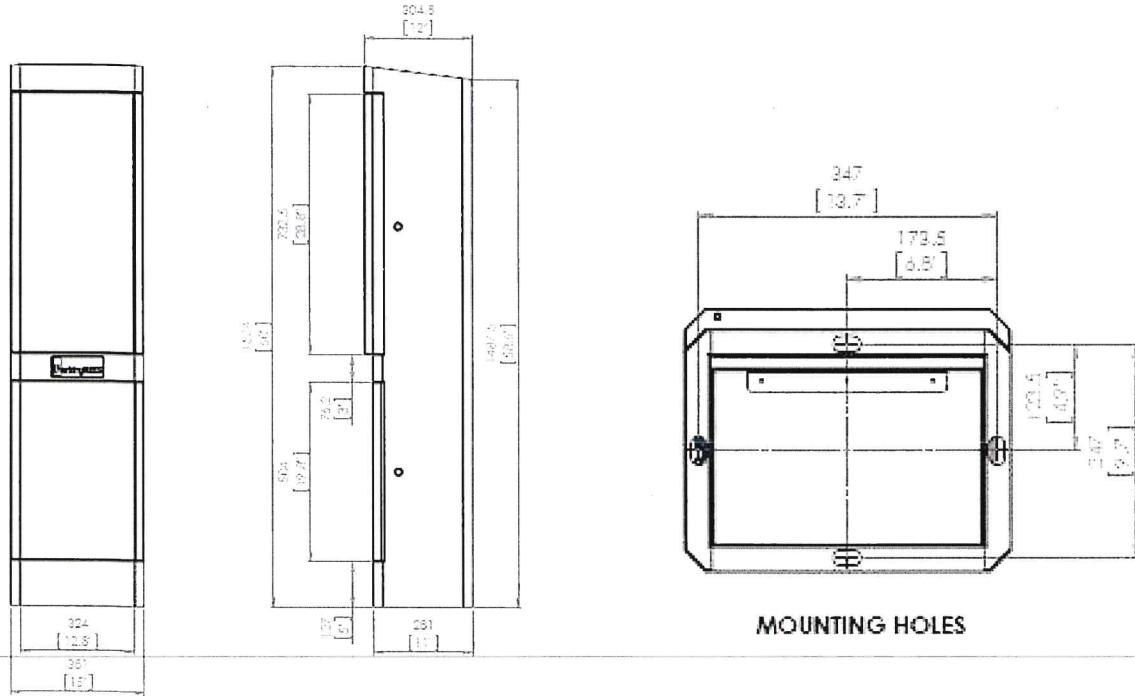
Sun Mon Tues Wed Thu Fri Sat

Dates

Rate Available Times - Please Select:

Start Time: 00:00:00 End Time: 23:59:59

Modular design allow for easy maintenance and component replacement.



Additional models and custom colors are available.

TECHNICAL SPECIFICATIONS

Cabinet Size	60" x 15" x 12" (152.4cm x 38cm x 32.4cm) (l x w x d)
Housing	Stainless steel with powder coating
Locks	Multi-point Drill resistant + coin vault lock & bill vault lock
Operating Temp	32°F to 150°F (-0°C to 65°C). -40°F/C with optional heater
Relative Humidity	97%
Power	120VAC, 60Hz, 5A with backup battery
Weight	225lbs (102kg) without UPS/battery.
Printer	Thermal paper roll, 9,500 tickets max, 7,250 average ticket length
Display	Sunlight readable LCD
Card Reader	Encrypted magnetic card reader
Warranty	1 year parts warranty
Certifications	CSA, PCI, ADA & AODA Compliant

DYNAMIC SIGNAGE

Parking Lot Open/Full Signs

Large

Mount on the island or to a wall. 24" (w) x 51" (h) x 6" (d)
 300' max distance from the Entry BOXX (without separate controller).
 May be mounted back-to-back for double-sided viewing.

Small

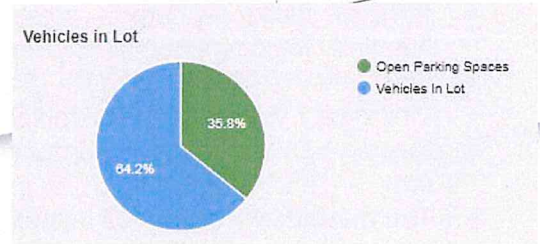
Mount on the Entry BOXX.
 11.5" (w) x 15" (h) x 6.5" (d)
 (depth includes mounting bracket)



CountEASE is the module of CloudEASE, the Parking Management Software, that counts vehicles entering and exiting the parking lot.

SIGNAGE

- Screens are configurable for static or rotating views.
- Upon lot FULL indication:
 - Ticket printing may be disabled so that no new transient vehicles can enter the lot.
 - Valid reservations, pass holders and/or monthly card holders may still be granted ingress.
 - Pass and/or card holders may be denied entry.
- Manually override the lot full status in the software.



COUNTERS

- Counters may be configured via Soft counts (based on software) or Hard counts, based on vehicle detection from loops or other input signals.
- View real-time reporting of current lot occupancy.
- Configure counters by laneway & device type to get the information you need.



BARRIER GATE

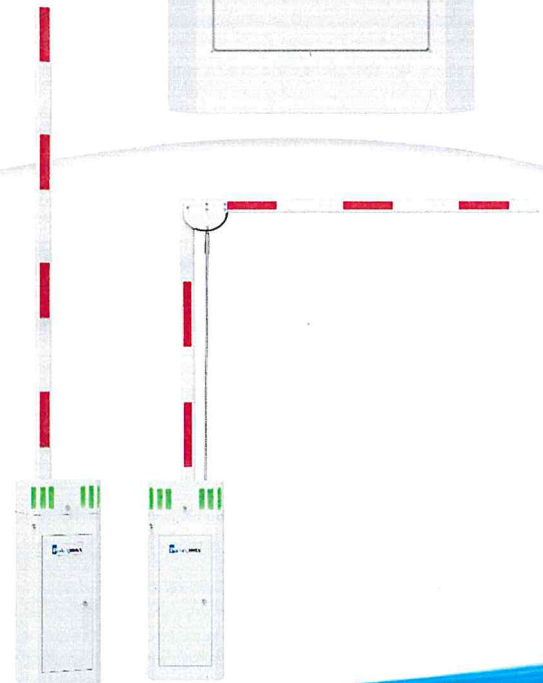
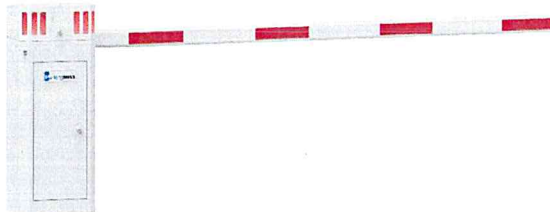
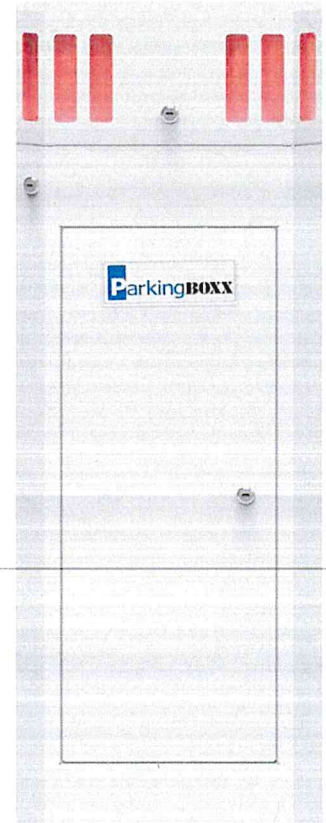
Straight Arm (10', 12', 18') (BGS-6xx) or Folding Arm (12') (BGF-6xx)

Add a Barrier Gate to an Entry Lane or Exit Lane to ensure parking lot control. This durable stainless steel gate has been proven in extreme temperatures.

- Servo motor with 2-6 second programmable open speed.
- Barrier arm auto-reverses upon contacting obstruction.
- Audible warning alarm during closing cycle.
- Red/green illuminated panels on gate.
- Includes wireless receiver, and two remote controls to open/close barrier gate arm.
- Breakaway release arm (straight arm only).
- Battery-backup auto open on power loss.
- Key switch locks gate in open position.
- Powder coated, stainless steel cabinet with slim profile.
- Single door access, removable top & manual open crank.
- Gate arm holder for lightweight aluminum arm, no special tools required for installation.

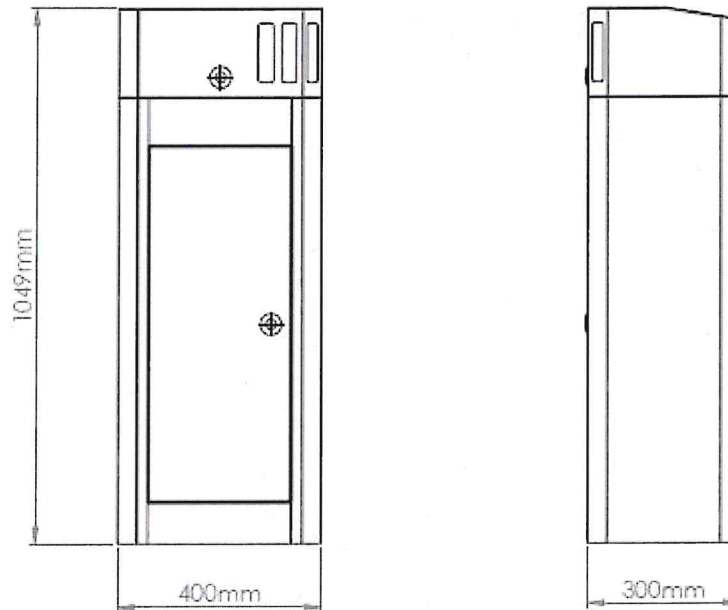
OPTIONS

- Straight Arm or Folding Arm (adjustable height) includes reflective striping for high visibility.
- Red/green lights on gate arm for enhanced visibility.
- Protective strip under gate arm.
- Breakaway arm sensor.
- Infrared sensor – detects presence of an object, including humans. Recommended in high pedestrian traffic areas.
- Emergency Vehicle Siren Open (EVO-911)
- Emergency Vehicle Lights Detector/Phase Selector (EVS-700)
- Memory vend for increased distance between payment and gate arm.
- Thermostatically controlled heater (operates to -40°F/-40°C).



RELATED ITEMS

- Loop (PVC or saw cut), standard or oversize vehicle dimensions.
- Loop Detector – detects vehicle presence to arm or reset barrier gate or open if free in/out gate.
- Wayfinding Sensors & Signage.
- Laser Vehicle Detector.
- Access Control Parking System with Keypad or Card Access.
- Protective Bollard.



TECHNICAL SPECIFICATIONS

Cabinet Size	41.3" x 15.8" x 11.8" (104.9cm x 40cm x 30cm) (l x w x d)
Arm Options	Straight Arm: 7' to 18' (breakaway option) Folding Arm: 12' (adjustable height and length)
Wireless Distance	65' (20m) with built in receiver, includes two remotes.
Locks	Side door and removable top.
Operating Temp	-4°F to 150°F (-20°C to 65°C). -40°F/C with optional heater
Relative Humidity	98%
Power	110-120VAC, 60Hz, 5A. Optional: backup battery
Weight	130lbs (59kgs) without battery
Housing	304-B Stainless steel with powder coating
Warranty	1 year parts warranty
Certifications	CSA



Quote PBXQ6691-02

Prepared For:

Cameron Park Community Services
 2502 Country Club Dr.
 Cameron Park, CA 95682
 USA
 Phone: (530) 558-1146
 Email: mgrassle@cameronpark.org

Prepared By:

Parking BOXX
 Phone: 800-518-1230 x2
 Email: proposals@parkingboxx.com
 Website: <https://parkingboxx.com>

Terms

P.O. Number

Ship Via

FREIGHT



Line Item Detail

Qty	Description	Unit Price	Ext. Price
-----	-------------	------------	------------

SYSTEM EQUIPMENT

ENTRY: Flat-Rate BOXX & Barrier Gate
EXIT: Barrier Gate (configured for free-out operation)

FLAT-RATE BOXX

1	FLAT-RATE BOXX: Credit Card Only*	\$11,900.00	\$11,900.00
	FLAT-RATE BOXX: Sunlight Readable LCD, Illuminated Numeric Keypad, Thermal Printer, EMV Chip/Mag/Tap Credit Card Reader, Heater c/w Thermostat, Voltage Regulating UPS, Stainless Steel Kiosk & Custom Printed Artwork [#FRB-503] 		
0	FLAT-RATE BOXX: Credit Card & Coins*	\$13,900.00	\$0.00
	FLAT-RATE BOXX: Sunlight Readable LCD, Illuminated Numeric Keypad, Thermal Printer, EMV Chip/Mag/Tap Credit Card Reader, Coin Acceptor (no change) & Vault (600 coin), Heater c/w Thermostat, Voltage Regulating UPS, Stainless Steel Kiosk & Custom Printed Artwork [#FRB-518] 		
0	FLAT-RATE BOXX: Credit Card & Bills*	\$14,900.00	\$0.00

Parking BOXX reserves the right to cancel orders arising from errors, inaccuracies or omissions. Product shipped as ordered - ensure correct part numbers, products and compatibility. Orders sent FOB Milton, ON or Sarnia, ON, collect or on account via the courier specified above, if any. If a Lift Gate is required on the delivery truck, please add \$200 to any quoted Freight & Handling charge. Customer is responsible to provide all applicable civil work (including concrete, 120V electrical with 20Amps per lane, network/Ethernet, data communication, phone lines, saw cut loops) and associated permits as required, unless otherwise agreed in a separate Civil Work Agreement. Delivery & Schedule are subject to Parking BOXX's approval of Customer's site readiness photos showing completed civil work. This quote is subject to the Terms of Sale at parkingboxx.com/terms and the attached Terms, Fees & Warranty. Prices quoted are in effect for 30 days unless otherwise stated.

Line Item Detail

Qty	Description	Unit Price	Ext. Price
	FLAT-RATE BOXX: Sunlight Readable LCD, Illuminated Numeric Keypad, Thermal Printer, EMV Chip/Mag/Tap Credit Card Reader, Bill Acceptor (no change) & Vault (400 note), Heater c/w Thermostat, Voltage Regulating UPS, Stainless Steel Kiosk & Custom Printed Artwork [#FRB-502]		



FLAT-RATE BOXX UPGRADE OPTIONS

Please select desired quantities.

1	PROXIMITY CARD READER UPGRADE (Note: 1 unit required per machine)* [#ACR-501]	\$395.00	\$395.00
1	INTERCOM UPGRADE: VoIP Intercom & Remote Gate Open w/Front Housing (Note: 1 unit required per machine)* [#INT-515]	\$1,195.00	\$1,195.00
0	CALL FOR ASSISTANCE: VoIP & Video Intercom w/Remote Gate Open (rectangle). Video is compatible with free Android or iOS App or Master Intercom Console. (Note: 1 unit required per machine)* [#INT-505]	\$1,995.00	\$0.00
1	SCANNER UPGRADE: 1D/2D Barcode Scanner (Note: 1 unit required per machine)* [#SCR-501]	\$1,600.00	\$1,600.00
0	LOT OPEN/FULL SIGN CABINET MOUNT: sign changes from green/open to red/full; disables transient entry with option to enable card access and/or reservations when lot is full (Note: 1 unit required per machine)* [#LFL-500]	\$2,900.00	\$0.00



BARRIER GATES

2	BARRIER GATE	\$3,580.00	\$7,160.00
---	--------------	------------	------------

Parking BOXX reserves the right to cancel orders arising from errors, inaccuracies or omissions. Product shipped as ordered - ensure correct part numbers, products and compatibility. Orders sent FOB Milton, ON or Sarnia, ON, collect or on account via the courier specified above, if any. If a Lift Gate is required on the delivery truck, please add \$200 to any quoted Freight & Handling charge. Customer is responsible to provide all applicable civil work (including concrete, 120V electrical with 20Amps per lane, network/Ethernet, data communication, phone lines, saw cut loops) and associated permits as required, unless otherwise agreed in a separate Civil Work Agreement. Delivery & Schedule are subject to Parking BOXX's approval of Customer's site readiness photos showing completed civil work. This quote is subject to the Terms of Sale at parkingboxx.com/terms and the attached Terms, Fees & Warranty. Prices quoted are in effect for 30 days unless otherwise stated.

Line Item Detail

Qty	Description	Unit Price	Ext. Price
	BARRIER GATE: Stainless Steel Cabinet, Direct Drive, Double Red/Green Lighted Lid, Built-In Receiver & 2 Remote Transmitters, Exterior Keyswitch (locks gate arm in open position) [#BGS-600]		
	(2) VEHICLE LOOP DETECTOR 110/120V [#VLD-110]		
	HEATER w/THERMOSTAT DIN MOUNT [#HTR-100]		
BARRIER GATE ARMS			
<i>Each Barrier Gate requires 1 Arm; we recommend 2 spare Arms (total of 4 Arms for 2 Gates).</i>			
0	BARRIER GATE ARM 10' w/Red Reflective Tape* [#ARM-010]	\$250.00	\$0.00
0	BARRIER GATE ARM 10' LIGHTED w/Red Reflective Tape* [#ARM-010L]	\$425.00	\$0.00
4	BARRIER GATE ARM 12' w/Red Reflective Tape* [#ARM-012]	\$300.00	\$1,200.00
0	BARRIER GATE ARM 12' LIGHTED w/Red Reflective Tape* [#ARM-012L]	\$475.00	\$0.00
BARRIER GATE OPTIONS			
0	BGS-6XX BACKUP BATTERY PACKAGE: raises gate arm in the event of power loss (Note: 1 unit required per barrier gate)* [#BGP-640]	\$495.00	\$0.00
0	BARRIER GATE INFRARED SCANNER: human presence sensor recommended for areas with pedestrian traffic near laneway (Note: 1 unit required per barrier gate)* [#VSS-100]	\$495.00	\$0.00
0	EMERGENCY VEHICLE SIREN OPEN* [#EVO-911]	\$650.00	\$0.00
0	10' GATE ARM RUBBER TRIM (Note: 1 unit required per barrier gate arm)* [#ARM-910]	\$50.00	\$0.00
0	12' GATE ARM RUBBER TRIM (Note: 1 unit required per barrier gate arm)* [#ARM-912]	\$70.00	\$0.00
Parking System SubTotal			\$23,450.00

Parking BOXX reserves the right to cancel orders arising from errors, inaccuracies or omissions. Product shipped as ordered - ensure correct part numbers, products and compatibility. Orders sent FOB Milton, ON or Sarnia, ON, collect or on account via the courier specified above, if any. If a Lift Gate is required on the delivery truck, please add \$200 to any quoted Freight & Handling charge. Customer is responsible to provide all applicable civil work (including concrete, 120V electrical with 20Amps per lane, network/Ethernet, data communication, phone lines, saw cut loops) and associated permits as required, unless otherwise agreed in a separate Civil Work Agreement. Delivery & Schedule are subject to Parking BOXX's approval of Customer's site readiness photos showing completed civil work. This quote is subject to the Terms of Sale at parkingboxx.com/terms and the attached Terms, Fees & Warranty. Prices quoted are in effect for 30 days unless otherwise stated.

Line Item Detail

Qty	Description	Unit Price	Ext. Price
	10% Parking System Discount		-\$2,345.00

MANAGEMENT SOFTWARE

CloudEASE PARKING MANAGEMENT SOFTWARE: 24/7 Web Access to Account, Sites, Machines, Rate Configuration, Printed Document Settings, Basic Reporting Suite, Alerts, Counters, PCI Compliance, Software Patches, Unlimited Users & SIP Server for VoIP Intercoms

Monthly Per Machine, to be adjusted at time of invoicing based on final Flat-Rate BOXX quantity.

ONE option must be selected, by changing the quantity from 0 to 1 (or the quantity of FRB being ordered if more than 1 kiosks).

1	MONTHLY SOFTWARE LICENSE: save your capital & pay monthly out of operations @ \$250/month; at any time you can switch from Monthly to the discounted Prepaid option.* [#CLD-005]	\$250.00	\$250.00
0	PREPAID 1-YEAR SOFTWARE LICENSE: 20% Discount @ \$200/Month* [#CLD-019]	\$2,400.00	\$0.00

MODEM OPTION

If you are unable to provide an Ethernet cable at the machine, please select desired quantity.

0	MODEM SYSTEM: CAT4 LTE-NA Industrial Modem with vandalproof antenna; configure as the primary or as the backup to an Ethernet connection; AT&T must work at the machine location (Note: 1 Modem is required per machine unless all units are connected via Ethernet; a fee of \$40/month per Modem shall apply)* [#MOD-310]	\$995.00	\$0.00
---	---	----------	--------

CAMERAS & NVR OPTIONS


Please select desired quantities. Note: Cameras require Ethernet cables & must be on the same LAN as the NVR.

0	CAMERA MOUNT PACKAGE - SINGLE: Single camera views vehicle or barrier gate operation; includes brackets, mounting & POE switch upgrade. (Note: add NVR if you wish to record video)* [#CAM-501]	\$499.00	\$0.00
---	---	----------	--------



Parking BOXX reserves the right to cancel orders arising from errors, inaccuracies or omissions. Product shipped as ordered - ensure correct part numbers, products and compatibility. Orders sent FOB Milton, ON or Sarnia, ON, collect or on account via the courier specified above, if any. If a Lift Gate is required on the delivery truck, please add \$200 to any quoted Freight & Handling charge. Customer is responsible to provide all applicable civil work (including concrete, 120V electrical with 20Amps per lane, network/Ethernet, data communication, phone lines, saw cut loops) and associated permits as required, unless otherwise agreed in a separate Civil Work Agreement. Delivery & Schedule are subject to Parking BOXX's approval of Customer's site readiness photos showing completed civil work. This quote is subject to the Terms of Sale at parkingboxx.com/terms and the attached Terms, Fees & Warranty. Prices quoted are in effect for 30 days unless otherwise stated.

Line Item Detail

Qty	Description	Unit Price	Ext. Price
0	CAMERA MOUNT PACKAGE - DUAL: Dual cameras view vehicle or barrier gate operation; includes brackets, mounting & POE switch upgrade. (Note: add NVR if you wish to record video)* [#CAM-502] 	\$749.00	\$0.00
0	NVR: Network Video Recorder allows camera footage to be stored and saved; includes HDD & POE switch upgrade (Note: Cameras must be on the same LAN as the NVR)* [#CAM-510]	\$1,499.00	\$0.00
0	LPR AGENT & SERVER: Includes LPR Server with installation & configuration of the Local LPR Agent. (Notes: LPR is separate from the parking system; requires Cameras (CAM-501 or CAM-502) & NVR (CAM-510); Cameras & NVR must be on the same LAN as the LPR Server; in addition to the price noted a fee of \$49/month per Camera shall apply, prepaid annually, for the OpenALPR Commercial Scout Plan with data retention for 60 days; fees are separate from the CloudEASE Management Software fees and will be billed separately)* [#CAM-520]	\$3,999.00	\$0.00

THERMAL PAPER ROLLS & PROXIMITY CARDS

Please select desired quantities. Cards are only required with the optional Card Reader upgrade.

1	THERMAL PAPER ROLL SPM/FRB (BOX OF 5 ROLLS): up to 9500 receipts per roll* [#PAP-200]	\$185.00	\$185.00
1	PROXIMITY ACCESS CARD CS 26 BIT (BOX OF 100)* [#PAC-100]	\$395.00	\$395.00
0	COUPONS BLANK STOCK (1000 SHEETS OF 6)* [#PAP-700]	\$375.00	\$0.00
1	COUPONS BLANK STOCK (100 SHEETS OF 6)* [#PAP-705]	\$50.00	\$50.00

VEHICLE DETECTION LOOPS

Each Barrier Gate requires 2 Loops (arming & reset). Saw Cut Loops are for existing asphalt or concrete laneways. PVC Loops are for gravel or new construction/paving. Oversized Loops are appropriate for lanes with Gate Arms longer than 12' or if the laneway will have regular transport trucks or vehicles towing a trailer/boat/RV. If you are replacing existing Gates, or keeping your own, you do not need to order new Loops - however, if any existing Loops are missing or damaged or otherwise inoperable, Parking BOXX will install new ones at the prices indicated below.

4	SAW CUT LOOP STANDARD* [#SCL-256]	\$600.00	\$2,400.00
0	SAW CUT LOOP OVERSIZED* [#SCL-610]	\$800.00	\$0.00



Parking BOXX reserves the right to cancel orders arising from errors, inaccuracies or omissions. Product shipped as ordered - ensure correct part numbers, products and compatibility. Orders sent FOB Milton, ON or Sarnia, ON, collect or on account via the courier specified above, if any. If a Lift Gate is required on the delivery truck, please add \$200 to any quoted Freight & Handling charge. Customer is responsible to provide all applicable civil work (including concrete, 120V electrical with 20Amps per lane, network/Ethernet, data communication, phone lines, saw cut loops) and associated permits as required, unless otherwise agreed in a separate Civil Work Agreement. Delivery & Schedule are subject to Parking BOXX's approval of Customer's site readiness photos showing completed civil work. This quote is subject to the Terms of Sale at parkingboxx.com/terms and the attached Terms, Fees & Warranty. Prices quoted are in effect for 30 days unless otherwise stated.

Line Item Detail

Qty	Description	Unit Price	Ext. Price
0	PVC PREFORMED LOOP STANDARD (2.5'x6'): Installation by Customer* [#VLP-256]	\$400.00	\$0.00
0	PVC PREFORMED LOOP OVERSIZED (5'x10'): Installation by Customer* [#VLP-510]	\$500.00	\$0.00
0	VEHICLE LASER SCANNER SYSTEM: vehicle and/or pedestrian detector w/dual-zone IR laser; for use in applications where saw cut or PVC loops are not feasible, such as metal rebar in the laneway (Note: 1 unit required per laneway)* [#VLS-100]	\$2,000.00	\$0.00

BOLLARD OPTIONS

Bollards are installed on the islands to help protect equipment from vehicle damage. The preferred method is to pour concrete bollards at the same time as the islands. However, if the islands are already poured or concrete bollards are not feasible for some reason, then bolt-down bollards should be implemented. Please ask your sales associate for recommended quantities.

0	BOLLARD BOLT-DOWN BLACK 3.5"x42"* [#BOL-501B]		\$300.00	\$0.00
0	BOLLARD BOLT-DOWN YELLOW 3.5"x42"* [#BOL-501Y]		\$300.00	\$0.00

INSTALL, WARRANTY, TRAINING & FREIGHT

1	SYSTEM INSTALLATION (FRB): Mount & Bolt, Hook Up & Commission (Note: price is \$1750 for the first FRB plus \$250 per additional FRB or Gate, to be adjusted at time of invoicing) [#SSS-515]	\$2,250.00	\$2,250.00
1	CONCIERGE SERVICE (FRB): Installation Techs remain on-site during Go-Live. This service is required to initiate the Remote Support portion of your warranty. Until the Concierge Service has been completed, all Remote Support inquiries will be billable. [#SSS-525]	\$1,500.00	\$1,500.00
	CONCIERGE SERVICE DISCOUNT: The Concierge Service is included in the Installation Fee if the site goes live immediately after installation. If Go-Live is delayed until a future date, the quoted Concierge Service fee shall apply. [#DSC-510]		-\$1,500.00
1	SYSTEM WARRANTY & TRAINING (FRB): 1 year warranty (see proposal Terms, Fees & Warranty), on-site hardware training & on-line software training, plus unlimited software training during warranty period. [#SSS-715]	\$750.00	\$750.00

Parking BOXX reserves the right to cancel orders arising from errors, inaccuracies or omissions. Product shipped as ordered - ensure correct part numbers, products and compatibility. Orders sent FOB Milton, ON or Sarnia, ON, collect or on account via the courier specified above, if any. If a Lift Gate is required on the delivery truck, please add \$200 to any quoted Freight & Handling charge. Customer is responsible to provide all applicable civil work (including concrete, 120V electrical with 20Amps per lane, network/Ethernet, data communication, phone lines, saw cut loops) and associated permits as required, unless otherwise agreed in a separate Civil Work Agreement. Delivery & Schedule are subject to Parking BOXX's approval of Customer's site readiness photos showing completed civil work. This quote is subject to the Terms of Sale at parkingboxx.com/terms and the attached Terms, Fees & Warranty. Prices quoted are in effect for 30 days unless otherwise stated.

Line Item Detail

Qty	Description	Unit Price	Ext. Price
1	FREIGHT & HANDLING (Note: price is \$500 for the first FRB plus \$250 for each additional FRB or Gate, to be adjusted at time of invoicing) [#FREIGHT FRB]	\$1,000.00	\$1,000.00

TAXES & SHIPPING/FREIGHT: Applicable taxes & shipping/freight fees will be added at time of invoicing unless otherwise itemized herein. Any freight charges included in the base proposal are for transportation within the continental US & Canada only - additional transit to further destinations are the Customer's responsibility (both cost & coordination).

DELIVERY & SCHEDULE: 6-8 WEEKS. Parking BOXX estimates that your system Installation will begin within this time frame, which starts after Parking BOXX's receipt of Customer's Deliverables (including written artwork approval and submission of VAR Sheet for merchant account).

MERCHANT ACCOUNT: Customer to open the compatible Gateway & Merchant account with Worldnet Payments. Chip & Tap: First Data, Bank of America & Citibank. Chip Only (or Tap in development): First Data, TSYS, Bank of America, Citibank, EVO, Heartland, Global, Elavon & Worldpay.

CIVIL WORK: Parking BOXX will provide laneway drawings upon receipt of deposit. Customer is responsible to ensure the site meets the specifications listed in the drawings.

PAYMENT TERMS: 50% Deposit & 50% Upon Completion (payment to be provided to Installation Technicians after System Acceptance).



Best Price Guarantee

If you have an apples-to-apples quote lower than our Total System Price, **Parking BOXX will beat it by 10%!**
Buy direct from the Manufacturer & SAVE.

SubTotal	\$28,385.00
Tax	\$0.00
Total	\$28,385.00

Parking BOXX reserves the right to cancel orders arising from errors, inaccuracies or omissions. Product shipped as ordered - ensure correct part numbers, products and compatibility. Orders sent FOB Hilton, ON or Sarnia, ON, collect or on account via the courier specified above, if any. If a Lift Gate is required on the delivery truck, please add \$200 to any quoted Freight & Handling charge. Customer is responsible to provide all applicable civil work (including concrete, 120V electrical with 20Amps per lane, network/Ethernet, data communication, phone lines, saw cut loops) and associated permits as required, unless otherwise agreed in a separate Civil Work Agreement. Delivery & Schedule are subject to Parking BOXX's approval of Customer's site readiness photos showing completed civil work. This quote is subject to the Terms of Sale at parkingboxx.com/terms and the attached Terms, Fees & Warranty. Prices quoted are in effect for 30 days unless otherwise stated.

TERMS, FEES & WARRANTY

TERMS

General Terms Of Sale. Parking BOXX reserves the right to cancel orders arising from errors, inaccuracies, or omissions. All Permits (including Building and Electrical) must be obtained by Customer. Customer is responsible to provide all applicable site preparation & civil work (including concrete, 120V electrical with 20Amps per lane, network/Ethernet, data communication, phone lines, saw cut & PVC loops), associated permits as required, and for shipping any items to be installed inside the kiosks to Parking BOXX. Parking BOXX will provide laneway drawings upon receipt of deposit payment. Customer is responsible to ensure the site meets the specifications listed in the drawings. Product shipped as ordered. Please ensure correct part numbers, products and compatibility. For tickets and validation stickers/coupons, specify any text or graphics, otherwise standard will be sent. Orders sent FOB Milton, ON or Sarnia, ON, collect or on account via the courier specified in the quote and/or proposal. Quotes and proposals are subject to terms at parkingboxx.com/terms. Prices quoted are in effect for 30 days unless otherwise stated.

Terms of Quote and/or Proposal Supersede. In the event that a specific term in the quote and/or proposal conflicts with a term listed herein, the term in the accepted quote/proposal shall supersede.

Delivery. Unless otherwise stated in the quote/proposal, the timeframe for delivery and installation shall be 10-12 weeks from receipt of purchase order and deposit payment and receipt of any other Customer Deliverables (including artwork approval and Merchant account creation).

Payment Terms. Payment terms shall be 50% due at time of order & 50% due to Technicians after Installation and upon System Acceptance. Upon receipt of the project balance payment, Customer shall receive a Welcome Package, which includes the keys and passwords for the Parking System.

Concierge Service. If the site does not go live immediately after installation, the quoted Concierge Service fee shall apply for a return trip. Going live without the Concierge Service may limit or void the Parking System warranty. The Concierge Service is required to initiate your Remote Support Warranty – all Remote Support will be billable until the Concierge Service has been completed.

FEES

Taxes & Shipping. Applicable taxes and shipping charges will be added at time of invoicing. If a Lift Gate is required on the delivery truck, please add \$200 to any quoted Freight & Handling charge.

Installation Agreement. Upon completion of any Customer Deliverables listed in the quote/proposal, Parking BOXX shall send an Installation Agreement to the Customer regarding the details of scheduling, including available dates, rules and fees for rescheduling and deficiencies.

Merchant Accounts. For E2E Encrypted Credit Card Reader, Customer to open Gateway & Merchant account (Global, Chase, First Data, TSYS) through Nationwide Payments. NOTE: In the USA, the EMV Merchant Account Options are: Chip & Tap: First Data, TSYS, Bank of America & Citibank. Chip Only (Tap in development): Bank of America, Citibank, Chase Paymentech, EVO, Heartland, Global, Elavon, Worldpay. Accounts NOT opened through Nationwide or WorldNet shall have an \$0.08 per transaction gateway fee plus a minimum balance if the Gateway Account is opened directly with Parking BOXX. In Canada, the Interac/EMV Merchant account shall be opened with Moneris.

VoIP Intercom Fees. For Parking Systems with VoIP Intercoms, the VoIP Intercoms have 2 dialing options: 1. Call any North America phone/cell number for a SIP Server Fee per Intercom prepaid annually. Includes initial time and date calling rule configuration, 500 calling minutes per month, and additional shall be billed at \$0.10 per minute; 2. Call a single Master Intercom Console via the local area network (LAN).

Remote Access VPN Fee. All Parking System Devices, including Validation & Guest BOXX terminals, must operate on the same LAN as the Parking Server. Any units not on the same LAN must be approved by Parking BOXX in writing and approved Devices will incur an annual prepaid fee.

Cloud Fees. If applicable, Cloud Fees shall be specified in your quote/proposal. Additionally, if Customer is unable to provide a hard-wired internet connection with Internet access for the LAN and 4G/3G/2G connectivity is required, this is not included unless a Modem and the associated Cloud Fees have been quoted. Customer shall be responsible for any misuse or abuse of data usage. Maximum data usage is 100 MB per monthly billing cycle. Overage shall be billed at \$10 USD per MB.

Site Preparation & Civil Work. Customer shall be responsible for all Site Preparation & Civil Work (as outlined in the quote/proposal, site specific drawings and Site Preparation Guide). Parking BOXX is not responsible for any Site Preparation & Civil Work unless specifically agreed in a separate, written agreement signed by both parties.

WARRANTY

General Terms and Conditions:

Start Date. The Warranty Start Date shall commence on the date Equipment ships from Parking BOXX or if the System is installed by Parking BOXX the date on which the Equipment is, in the sole discretion of Parking BOXX, ready to be operational. Extended Warranty renewals shall be extended from the prior warranty end date. Warranty is valid only for the original purchaser of Equipment and is not transferable. Warranties contained herein are in lieu of all other warranties expressed or implied, including warranties of merchantability and fitness for a particular purpose and exclude all liability for incidental or consequential damages however caused.

If there is a recall or safety notice issued by Parking BOXX for a particular Component, notice shall be sent to Customer. All Warranties offered herein are subject to Limitations of Warranty set forth below. No employee or representative of Parking BOXX may modify the Warranty unless in writing signed by a Parking BOXX corporate officer.

STANDARD WARRANTY

Parts. Parking BOXX warrants that Equipment shall to be free from defects in materials and workmanship for one (1) year from the Warranty Start Date. Equipment deemed defective shall be repaired or replaced pursuant to the discretion of Parking BOXX, and replaced and repaired parts shall be sent to Customer on Customer's shipping account or be charged applicable shipping charges.

Labor. Factory labor for the repair or replacement of defective Parts is included at no charge for one (1) year from the Warranty Start Date. Labor for on-site Service Calls and Routine Maintenance is not included under the Standard Warranty. For one (1) year from the Warranty Start Date the Standard Warranty also includes:

- Unlimited Remote Support during Business Hours.
- Software Maintenance Releases.

Basic Troubleshooting. Equipment shall only be deemed defective and subject to Warranty coverage after the Customer has completed all basic troubleshooting steps as requested by Parking BOXX Technicians.

WARRANTY EXCLUSIONS: Warranties offered by Parking BOXX do not cover: consumables including paper, proximity cards, arm replacement, etc.; any work performed by telecommunication, electrical, or civil contractors selected by Customer; basic troubleshooting, including resolving paper jams, coin jams, bill jams, replacing items that require only a screwdriver or pliers, resetting equipment, plugging in cables and replacing chips, SIM cards & SD cards; third party items, not provided by Parking BOXX, such as IT infrastructure, including but not limited to

routers, Ethernet cables, WiFi access points, etc.; local backup or recovery of Software or data; software reinstallation due to general computer related problems, such as viruses, new computer, or disk failure; updates or other changes required due to Merchant Processor requirements or Bill, Coin or other currency specifications; training on new or enhanced features; normal wear and tear, including repair and replacement of parts due to normal wear and tear; Warranty support requests received after the expiration of the Warranty or where Customer has failed to reply to Parking BOXX Support emails or phone calls within five (5) business days; damage due to acts of god or nature; any other defects.

VOIDING WARRANTY: Warranty coverage shall be void upon: improper use of product, abuse or misuse, including but not solely limited to the failure to use this product for its normal purposes or in accordance with Parking BOXX's instructions on usage and maintenance. Warranty may be voided upon, but not limited to the following circumstances:

- Connection to a faulty power source, a power source that surges or a power source or any other connection with incorrect voltage.
- Installation by an unauthorized service center.
- Use not consistent with the instructions and technical or safety standards prescribed in the product user manual.
- Alteration, modification, disassembly or unauthorized repair or attempted repair of Components.
- Usage of the product in conjunction with accessories that are not approved by Parking BOXX in writing.
- User inflicted intentional or accidental damage or vandalism.
- Alteration, deletion, or removal of the serial number or manufacturer labels or security stickers.
- Failing to complete the required Concierge Service, Hardware Training and/or Software Training prior to making the parking system operational.

EXTENDED WARRANTY

Extended Warranties are only available to Customers who have Equipment installed and serviced exclusively by Parking BOXX and have an active Warranty for that Equipment with Parking BOXX. Terms may be changed for renewals or extensions of Warranty coverage. If an Extended Warranty is requested for Parking Systems that have been installed or serviced by a third party, Parking BOXX reserves the right to inspect the Equipment and refuse the request or to refuse any request for an Extended Warranty for any reason. Only supported Equipment and Software qualify for Extended Warranty options.

----- End of Terms Fees & Warranty Document -----



PRICE QUOTATION



Project Cameron Park Community Services District - Request for Proposal - Front Entry Way
 Client Michael Grasse Parks and Facilities Superintendent
 Address 2502 Country Club Dr. Cameron Park, Ca
 Prepared by Victoria Iacovetto

Date 29-Nov-2022
 Client Phone 530-558-1146
 Client Email mgrasse@cameronpark.org
 Validity 90 days

Part I - Capital Costs - Hardware, Installation, Setup & Services

REVENUE COLLECTION EQUIPMENT				
Item	Description	Quantity	Unit Price	Extended Price
E1	M600 Pay in Lane Automated Fee Machine Includes 1 year Warranty Power Configuration: AC Connectivity: Cellular Payment Mode: Credit Card Acceptance All In One Payment Device - Credit Card Insert, Swipe, Near Field and Bar/QR Code Reader Bill Acceptance - with spare bill vault Coin Acceptance Custom Wrap - Door Only Gate Relay Heater - with AC AFMs only Pedestal - 12", 18", 24", 30", 35" options	1	\$12,950	\$12,950
Pay on Entry Pay Station				\$12,950

GATE CONTROL EQUIPMENT				
Item	Description	Quantity	Unit Price	Extended Price
GCE001	Microdrive Parking Pro 1.3 S with 12' Foam Covered Variboom RC01240 w/ Boom Repair Kit	2	\$4,785	\$9,570
GCE002	Optional LED Strips - 2 LED strips (red/green) includes supply unit, control unit, and mounting plate. Red in down position, flashing red while moving, and green in up position.	per gate	\$1,000	
GCE003	Magnetic Buzzer EU01 - Provides Audio tone when closing	2	\$158	\$316
GCE004	Counting Module (Gate)	2	\$437	\$874
GCE005	Optional Lot Full Sign with 60" Post Mount and PowerSupply and Cables - for use with Counting Module	1	\$1,020	
VIDEO I	Video Intercom	1	\$2,723	
VIDEO C	Security Camera - Included in Video Intercom pricing	1		Included
EMERG	Emergency Vehical Detector	Customer Provided		
SENSOR	Laser Sensor - Can be used wherever barriers with high impact forces are intended to provide rapid processing but not bar pedestrian passage. The laser scanner reliably detects vehicles and persons, ensuring maximum personal protection. Used instead of induction loops, when induction loops cannot be laid down or when optimum operation is pre-vented.	per gate	\$3,492	
SENSOR2	Connection to customer installed Induction Loops - Loops should be installed as part of site prep. VenTek will test and connect tgate to induction loop	4	\$75	\$300
CARDS	PVC Cards for Annual Passes or any discounted of free entry - Size of Credit Card (3.375" x 2.125" (86 mm x 54 mm) 30 Mil) with either Bar/QR code or Magnetic Strip - Custom Graphic designed with Cameron Park	Minim Quantity 500	1.50 ea	
	Optional Stop and Go Sign	1		TBD
Gate Control Equipment Sub-total				\$11,807

INSTALLATION & TRAINING				
Item	Description	Quantity	Unit Price	Extended Price
INSTS1	Installation & Training - Installation is an estimate based on a standard installation. Additional fees billed at time and Material +10% (Refer to note 5)	1		\$1,200
INST2	System Design & Operational Customization (One-time Fee)	1	\$4,995	Included
INST3	Additional Fees for unanticipated or unnegotiated work		\$150/hr.	
	Shipping ¹			Delivery
Installation & Training				\$1,200

Part II - Operating Costs - Software Subscription Fees

ANNUAL SOFTWARE SUBSCRIPTION FEES				
Item	Description	Quantity	Unit Price	Extended Price
venVUE	venVUE System Management Software / Annual Subscription Per System (Primary User)	1	\$495	\$495
DATA	Data Hosting Service / Annual Fee Per Pay Station	1	\$540	\$540
CELL	Cellular Connectivity Service for Pay Station	1	\$540	\$540
COUP	Coupon Code for Enhanced Features - Annual pass, Entry Options for Staff & Vendors & Valadations	1	\$120	\$120
PCI	Payment Gateway - PCI Compliant Secure Electronic Payment Processing ²	1	\$240	\$240
Annual Software Subscriptions				\$2,635

Pay Station as Defined in RFP \$12,950.00
Gate Equipment \$11,807.00
Sales Tax @8.36% \$2,069.69
Installation and Training \$1,200.00
Annual Recurring Software Subscriptions Including Payment Gateway \$2,635.00
Total with Pay Station as Defined in RFP \$30,661.69

VenTek Recommended PayStation as Defined in RFP w/o Coin Acceptance \$11,970.00
Total with VenTek Recommended PayStation as Defined in RFP w/o Coin Acceptance \$29,599.76



Agenda Transmittal

DATE: July 10, 2023

FROM: Jill Ritzman, Interim General Manager

AGENDA ITEM #2: **DONATION POLICY; POLICY 1061 – NAMING OF DISTRICT PARKS AND FACILITIES**

RECOMMENDED ACTION: Review and Forward to the Board of Directors

Introduction

Cameron Park Community Services District (District), *Policy 1061 – Naming of District Parks and Facilities, Section D. Criterial for creating memorials in an individual's name* outlines stipulations and procedures for creating a memorial in a park (Attachment 2A). There is an initiative to create stronger stipulations for donations in parks and facilities, and the appropriate next step would be to update this policy.

Recommendation

Staff recommends striking Section D, 1, 2, and 3 from Policy 1061; and creating Policy 1062 – Donations that Add Amenities to Parks and Facilities.

Discussion

In discussions with staff and Board members, there is an interest in adding the following stipulations to a new or revised policy:

- Policy includes (but not limited to) donation of benches, picnic tables, public art, drinking fountains, and playground equipment.
- District staff determine style, appearance, aesthetics, verbiage and/or images, location, installation and placement in accordance to District park master plan.
- District staff may dispose of any donated item when it reaches the end of its useful life as determined by Parks staff, which includes stolen, moved, broken, aged or vandalized items rendered unfit or unsafe for continued use or exhibition. Staff will make every effort to notify the donor before the disposition of the item,

allow time for donor to replace the item in accordance to the above Policy stipulations, and/or have the plaque returned to them.

Conclusion

If the Parks and Recreation Committee agrees with the above stipulations, staff will create a new Policy 1062 for consideration by the Board of Directors.

Attachment

2A. Policy 1062 – Donations that Add Amenities to Parks and Facilities

CAMERON PARK COMMUNITY SERVICES DISTRICT
*** POLICY GUIDE SERIES - 3000 OPERATIONS***

POLICY TITLE: NAMING OF DISTRICT PARKS AND FACILITIES
POLICY NUMBER: 1061

Purpose:

These guidelines are intended to establish rules and procedures to name facilities such as park and recreation facilities, section of facilities or rooms of facilities, including Parks, park benches other community property as deemed appropriate.

Definitions:

Parks are owned and managed by the CPCSD, used for public recreation purposes and include developed and undeveloped park areas and designated open space areas.

Facilities are owned and managed by the CPCSD to conduct District business.

Specific Facilities are facilities/amenities that could be located within a park or part of a Facility. These include, but are not limited to athletic fields, gymnasiums, meeting rooms, picnic shelters, tennis and basketball courts, aquatic facilities and playground equipment.

During the master-planning phase and/or prior to Board approving final plans and specifications on any park or public building, an open period of approximately two weeks will be announced giving individuals, staff and the Board an opportunity to suggest names for the facility.

If using a community naming process, a press release will be sent out notifying the public, and interested individuals could submit the appropriate form giving staff some information regarding the suggested name. Names should be submitted to the General Manager.

Provisions of plaques and/or other physical commemorative items relating to facility naming, if not donated, are subject to normal budgeting and purchasing processes of the District.

Staff, along with an established committee or selection committee, will review all names and prioritize and recommend a name for finalization by the Board of Directors. The Board will receive all names submitted along with the staff/committee evaluation.

Land or gifts with deed restrictions may not follow these guidelines. Names must be in accordance to District policy as noted.

Policy:

A. Parks:

1. Name to reflect geographical location, historical references or feature of park, or significant or unusual natural features known throughout the community.
2. Named after a significant individual(s).
3. The intent of naming is for permanent recognition. Therefore any request of CPCSD to rename an existing park, facility or specific facility will be subject to examination so as to not diminish the original justification for the name.

B. Buildings:

1. Name to reflect the services provided in facility.
2. Name to reflect geographical location.
3. Named after significant individual(s).

C. Criteria for naming a facility after an individual:

1. Individual must have made a significant contribution to the facility by:
 - a. Donation of land or large financial contribution to the facility.
 - b. Contributed substantially and improved the quality of life in the Cameron Park Community Service District. This could relate to involvement with parks and recreation or other community involvement.
 - c. The person being memorialized died in the line of duty serving CPCSD or the United States of America.
2. Each public facility or place within parks, such as ball fields, groves, walkways, trails and buildings or special rooms in a building could be named after selected individuals in their honor as desired and appropriate.

D. Criteria for creating memorials in an individual's name:

1. Individual must have made a significant contribution to the facility by:
 - a. Donation of land or large financial contribution to the facility.
 - b. Contributed significantly and improved the quality of life in the Cameron Park Community Services District. This could relate to involvement with parks and recreation or other public agency.
2. The memorial should be a non-living, low maintenance improvement, which should serve a purpose to the District, for example, a bench with a plaque. All costs of the improvement shall be the responsibility of the donor. The donor may submit information and recommendation to the General Manager regarding relevant history of the person to be memorialized, type of improvement desired and verbiage requested. Final decisions regarding the improvement, including, but not limited to, materials, equipment, location and labor will be made by the District.
3. The District must get approval from the individual or family (if available).

Procedures:

The following procedures for naming a park, CPCSD facility & specific facility will be used by the CPCSD Board:

- A. The CPCSD Board will evaluate the merit of each suggested park, CPCSD facility and specific facility name according to criteria outlined in this policy. The General Manager or designated staff shall make recommendations to the CPCSD Board for approval subject to the Board of Directors final approval.
- B. When appropriate CPCSD will solicit help/suggestions from historical societies or other groups having a specific knowledge, when considering a name to highlight an area's geographic or historic significance.
- C. To stimulate public interest and to obtain additional suggestions, a part of the selection process to name a park, facility or specific facility may include a contest or competition involving the public. Only suggestions which meet these policy guidelines will be considered.
- D. The naming of parks, facilities and specific facilities should begin prior to the first phase of development when possible.
- E. Groups or individuals may submit nominations for naming a new park, facility or specific facility in writing on a form provided by CPCSD, or in a letter that contains all pertinent information.



Agenda Transmittal

DATE: July 10, 2023

FROM: Kimberly Vickers, Recreation Supervisor

AGENDA ITEM #2: RECREATION REPORT

RECOMMENDED ACTION: RECEIVE AND FILE

June was a busy start to our summer operations. We trained and on-boarded 50 seasonal employees. We also spent the month preparing for the Summer Spectacular. It was another great event this year! The community center continues to be a bustling place with user groups, camps, and renters. **In the 22/23 year our community center rentals including our community center rooms and private pool rental by community members is \$60,688.84. Comparatively, in 18/19 our revenue was 57,088.92, and in 21/22 it was 31,688.50.** This revenue does not include fees from contractor classes, swim teams, or other user groups. Community center rentals have bounced back from the disruption caused by COVID.

Annual passes for the 22/23 totaled \$41,544 paid. In 21/22 fees were \$58,371.99, and in 20/21 \$51,972.00. The decline in purchases may be due to the loss of pickleball at the lake, the closure of the entrance for four months, and lack of amenities (slide) at the pool. Staff recommendation is to explore cost/benefit of new amenities at the pool such as shade structures, useable space for younger kids/families, and amenities that make the deep end usable and attractive. Staff is working to resolve the permit constraints for Pickleball courts with County Planning staff.

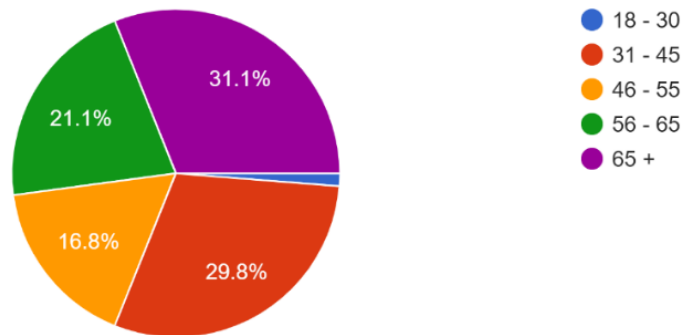
Project High-five launched this month as well with a series of firsts. Thirty-five staff attended the first staff training on Disability Awareness and Person-Centered Approaches. Staff implemented the first inclusive park pop-up program; attendance was small, but likely due to the 100+ degree weather. The next monthly pop-up will be July 27th. Camp staff have utilized their new training and with the support of Kim, have implemented successful behavior management strategies, and emotion regulation techniques with a few camp participants allowing them to be successful at camp. We have also started the process of purchasing new equipment to be utilized with current and future programs. Reporting documents to the Department of Developmental services

began per the terms of the grant agreement, along with in-person communications to Alta Regional staff.

Staff wrapped up the Community Outreach survey in June; A snapshot of the results is below.

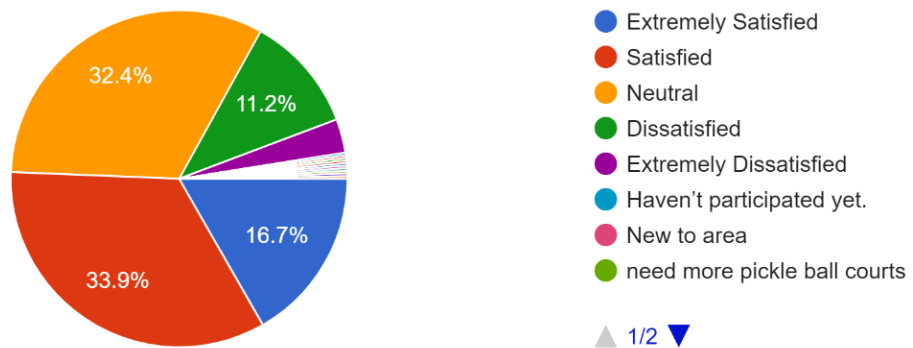
Age

399 responses



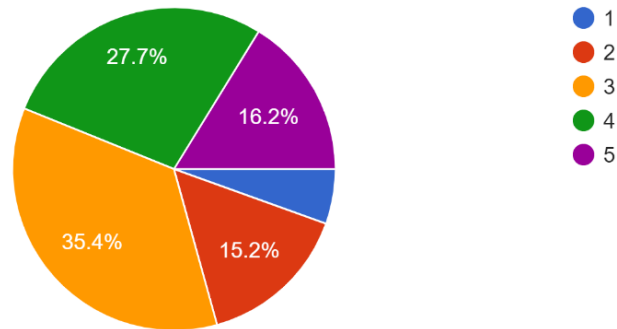
Rate your satisfaction level with Cameron Park CSD

401 responses



On a scale of 1 (doesn't meet expectations) to 5 (exceeds expectations), how well does Cameron Park CSD meet your expectations?

401 responses



How do respondents want to receive information:

- 77.8% Email
- 39.9% Website
- 35.2% Social Media
- 16% Text
- 20.4% Physical mail

Types of programs respondents would like to see more of:

- 43.1% Adult Special Interest Classes
- 32.9% Youth Sports
- 28.7% Special Events
- 22.9% Youth Special Interest Classes
- 21.7% Aquatics Programs

Staff recommendation is for District communications to be centralized in Recreation Department to increase clarity and frequency. Additional instructors for adult and youth special interest classes should be sought, and development of new youth sports programs when the staffing structure of the department allows (Recreation Coordinator position is currently vacant). A focus on quality not quantity should be upheld moving forward as well.

Recreation Programming:

Below is a quick summary on everything that has been happening:

- *Cameron Park Lake Events & Kiosk Operations*
 - Kiosk will be open 6 days per week, with closure on Sunday unless we have an event.
- *Camps*
 - Camp CP has opened up more spaces in camp, and continue to have registrations for camp
 - Mad Science summer camp has another session in July
 - We are piloting summer sports camps with National Academy of Athletics with success
 - West Coast Dance Arts camps are open for registration with some participation
- *Aquatics:*
 - We continue to have lap swim 6 days a week
 - We have Aquasol swim team 6 days a week
 - Sharks practicing 5 days a week and some Saturday meets
 - Aquabody Strong continues but with limited participation this season
 - Swim lessons are starting third session, with most classes full
 - Rec Swim is offered 7 days a week, with Fridays being offered in the evening.
 - Typically see approximately 25 participants per day, with only a few when the weather is below 95 degrees
- *Sports:*
 - Continue Sunday evening open Gym time- with minimal participation
 - Indoor Pickleball continues. Stats as of June 30, 2023:
 - 85 drop-ins/ \$255 brought in
 - 0 Punch cards sold
 - 63 Annual Pass swipes
 - Ballet continues
 - Soccer shots will continue with a summer session
- *Community Center Programs*
 - Senior Social Hour continues with participants on Tuesday and Thursday
 - Modified Zumba continues
 - Gold Nugget Quilters continue to meet on Wednesdays
 - Elderly Nutrition congregate meals continue in-person five days a week
 - Cooking with Kids returns
 - Tai Chi is running again

- Speaking Spanish Beginning and Intermediate
- Speaking Spanish- Kids
- *Upcoming Events*
 - Dive-in Movie- July 15th (CSD Pool)
 - Inclusive Park Pop-up- July 27th (Lake)

Communications:

- Active engagement on Facebook, Instagram
 - Instagram Insights (last 30 days)
 - Accounts engaged- increased by 83%
 - Followers- increased again by 3%
 - Facebook
 - Post engagement- increased in June by 38%
 - Followers- Gained 71 in June
- Updating district website-
 - Page views: 77,731
 - 3,050 subscribers to a distribution list (increase of 52 subscribers)
 - 2,596 subscribers to E-newsletter (increase of 37 subscribers)



Reaction Time Drill



Swim Lesson Training



“Wild Things”- Joint Event with Library



Puffy Painting



Color Wars



Summer Spectacular Fireworks